

Funding modalities moving south: opportunities and challenges for north-south partnerships

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The Partnership Conundrum and Continuum

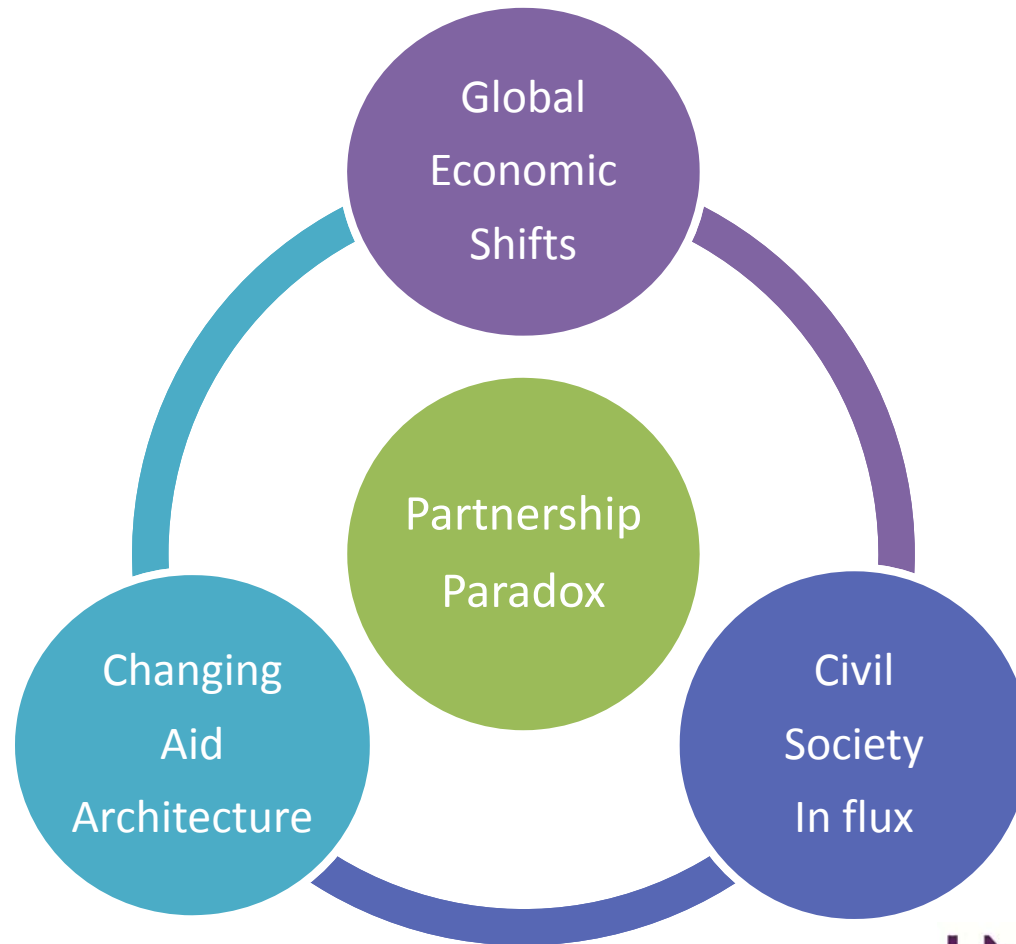
- Why is 'partnership' so important?
- Why do NGOs struggle to live up to ideals?
- Diversity of approaches to partnership: who do you partner with; what aspects of your work does partnership relate to; how involved are partners in decision-making?
- Where do you sit on the spectrum (honestly)?
- What do partners want?

INTRINSIC



INSTRUMENTAL

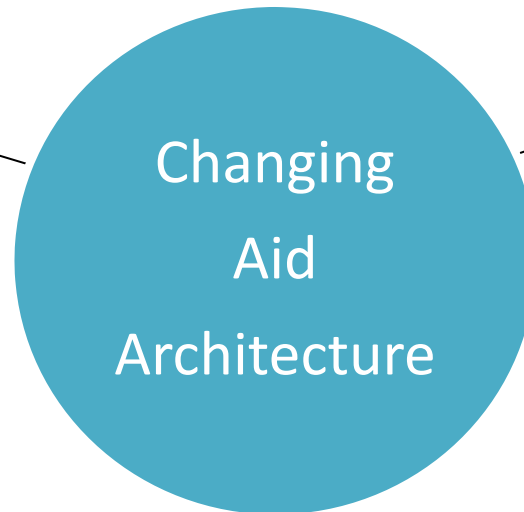
Partnership and the Big Picture



Partnership in the new context

Aid withdrawal:

- Reconfiguration of the aid landscape
- Managing partnership in relation to withdrawal



South funding:

- Challenges for local NGOs (who gets funding and who doesn't)
- New partnerships: private, south-south, public

What role for northern NGOs?
Job done? Or....

Partnership beyond aid?

- Redefining NGO relationships
- Revisiting values underpinning partnership – what do both sides want?
- End of the conduit – back to advocacy, solidarity?
- Watchdog roles: old actors, new actors
- Mentoring: capacity building; brokering relationships, networks
- Expertise and an external eye
- Funding role: core funding, matched funding, niche funding
- Towards ‘true’ partnership based on shared interests, trust, respect?